

# INVESTIGATIVE INTERVIEWING TECHNIQUES

EFFECTIVE. INNOVATIVE. EVIDENCE-BASED.



**MAY 20-21 & 22, 2025 | MADRID, SPAIN**  
**LOCATION TO BE ANNOUNCED**

Gathering truthful information requires skill and strategy. Whether protecting a company's interests or ensuring public safety, the information you obtain is vital for safeguarding assets and upholding justice; **Wicklander-Zulawski (WZ)** in conjunction with **Look & See** are offering comprehensive training in investigative interviewing techniques, including the highly effective WZ Non-Confrontational Method.

## MEET YOUR INSTRUCTOR



### CHRISTOPHER NORRIS, CFI - DIRECTOR, WZ EU & INTERNATIONAL TRAINING

Chris has over 30 years of experience in the investigative field. He has trained thousands of human resource, audit, loss prevention, security, and law enforcement professionals on the art of interviewing on six (6) continents and has conducted numerous investigations for both private companies and public agencies.

## LEVEL I INVESTIGATIVE INTERVIEWING

**MAY 20-21, 2025**

Elevate your investigative skills with research-based methods and proprietary tools designed to uncover the truth. This course includes:

- **Building Rapport** with interviewees.
- **Showing Empathy** by building statements and stories.
- **Understanding & Managing Resistance** during an investigative interview.
- **Participatory Method** a strategic conversational process with the interviewee.
- **WZ Method** a non-confrontational, rapport-based approach.
- **Assessment Questions** when contradictions occur in the interview.
- **Develop Details** using fact-gathering techniques.
- **Obtain the Statement** and properly document the interview.

**LEVEL I 750€** + 21% VAT per person

Day 1: 1130-2000 hours

Day 2: 0930-1830 hours

**LEVEL II 450€** + 21% VAT per person

Day 1: 1000-1800 hours

**ATTEND BOTH! 995€** + 21% VAT per person

## LEVEL II PRACTICAL APPLICATION WORKSHOP

**MAY 22, 2025**

This interactive workshop is available to anyone who has completed the Level I training course. Tackle a real-world case and bridge the gap between theory and practice to further enhance your investigative expertise.

- **Analyze a Real-World Misconduct Case:** Apply newly learned skills and develop strategies to prepare for a complex case.
- **Plan and Conduct a Challenging Interview:** Apply advanced techniques to navigate different scenarios effectively.
- **Craft Impactful Introductory Statements and Assessment Questions:** Set the tone for productive interviews and gain deeper insights.



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IN **ENGLISH**



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EN **ESPAÑOL**

SAVE\*  
**15%**

\*Law Enforcement, ASIS Members  
and groups of five (5) or more  
save 15% with promo code **2025MADRID**

For More Information or to Register Contact

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