

# Reading List

[vc\_row][vc\_column width="1/2"][vc\_text\_separator title="Interview & Interrogation" color="blue"][vc\_row\_inner][vc\_column\_inner][vc\_column\_text]*Practical Aspects of Interview and Interrogation* (Second Edition)  
Authors: David E. Zulawski, CFI and Douglas E. Wicklander, CFI  
Publisher: CRC Press, 2001

[vc\_column\_text][vc\_column\_text]*Telling Lies*  
Author: Paul Ekman  
Publisher: W.W. Norton & Company, 2009

[/vc\_column\_text][vc\_column\_inner][vc\_row\_inner][vc\_column][vc\_column width="1/2"]**[vc\_text\_separator title="Investigations" color="blue"]**[vc\_row\_inner][vc\_column\_inner][vc\_column\_text]*Memory-Enhancing Techniques for Investigative Interviewing*  
Authors: Ronald Fisher and Edward Geiselman  
Publisher: Charles Thomas Publisher, 1992

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[vc\_text\_separator title="False Confessions" color="blue"][vc\_row\_inner][vc\_column\_inner][vc\_column\_text]*How the  
Police Generate False Confessions: An Inside Look at the Interrogation Room*  
Author: James L. Trainum  
Publisher: Rowman & Littlefield Publishers, 2016

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*Anatomy of a False Confession: The Interrogation and Conviction of Brendan Dassey*  
 Author: Michael D. Cicchini  
 Publisher: Rowman & Littlefield Publishers, 2018

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Author: Charles Remsberg  
Publisher: Calibre Press, 2001

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 [vc\_text\_separator title="Psychology & Behavior" color="blue"][vc\_row\_inner][vc\_column\_inner]  
 [vc\_column\_text]*Blink: The Power of Thinking Without Thinking*  
 Author: Malcolm Gladwell  
 Publisher: Little, Brown and Company, 2005

Investigative  
Discourse Analysis  
Author: Don Rabon  
Publisher: Durham Carolina Academic Press, 1994

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## Regulatory Enforcement

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[vc_column][vc_row][vc_row][vc_column width="1/2"]	<b>Enforcement Depends on Information</b>
	Regulatory agencies enforce a different aspect of the law: the rules and requirements that keep people safe and healthy.
	But they have much in common with criminal law enforcement personnel.

During the course of their investigations, much of what they do involves obtaining information from people. These encounters may range from formal interviews, to licensing examinations, to questioning during on-site inspections.

The well-being of citizens, the economy, and the environment depends on their ability to efficiently and effectively obtain the truth.[/vc\_column\_text]

[/vc\_column][vc\_column width="1/2"][vc\_column\_text]**Obtain Information More Effectively**  
WZ trains regulatory investigators and inspectors to effectively uncover information with interview techniques and interrogation methods. Our courses equip them with a range of different approaches for eliciting information from reluctant subjects.

During these seminars our expert instructors start with the fundamentals of interviewing and interrogation. We cover proven techniques for detecting deception, overcoming resistance, offering rationalizations, and evaluating truthfulness.

WZ teaches investigators and inspectors to plan for different types of encounters, to stay in control, and to make every question they ask as effective as possible.[/vc\_column\_text]

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**Custom Programs**

Learn more about how WZ can create a custom program to fit your organization's needs  
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**Contact Us**

Learn more about how WZ can prepare your team for their next interview.  
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**CFI Recertification**

CFi recertification credits earned vary by length of seminar (24 credits are required for recertification)  
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Dave,  
I wanted to take a moment to thank you for a fantastic seminar. Your expertise was evident and the material was great. Since taking the course I have applied what I learned and have been completely surprised with how much easier getting the truth has become and how much more detailed my admissions are. Thank you again and keep up the great work!

Source Protected

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**REMOTE TRAINING**

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**WEBINARS**

HRCI & SHRM PRE-APPROVED! Experience WZ’s world class training from the comfort of your own desk! WZ has developed a series of webinars to further the education of investigators in the private sector, human resources and law enforcement.

[Learn More](#)  
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## Virtual Seminar

You can now attend the Level 1 Interview and Interrogation Seminar or Level 2 Practical Advanced Workshop in a completely remote, social-distanced, virtual environment. The program has been retooled from the ground up to leverage modern presentation technology.

[Learn More](#)

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## WZ CAMPUS

For those investigators looking for a self-paced training experience, WZ has created the WZ Campus. The WZ Campus offers online learning for those who would like to focus on specific aspects of interviewing according to their own schedule, pace and learning needs.

[Learn More](#)

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## VIRTUAL COACHING

Book personalized time with a WZ instructor, a perfect opportunity to hone skills in need of an upgrade, work with individuals to overcome challenges, strategize an approach to on-going investigations, or simply hold a roundtable discussion.

[Learn More](#)

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## THE LINK

THE LINK is a simulated experience that provides investigators with the ability to master their interview and interrogation techniques in a risk-free environment before they attempt a real interview.

[Learn More](#)

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## 10 HOUR ONLINE COURSE

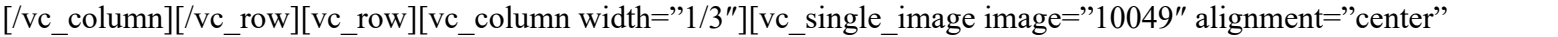
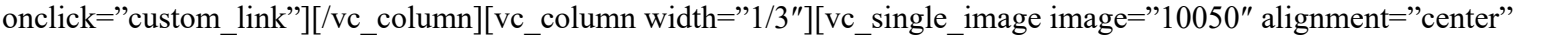
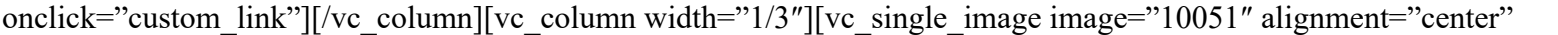
Wicklander-Zulawski (WZ) and the Loss Prevention Academy have partnered to develop 10-hour, online, e-learning courses covering WZ's proven methods of interviewing and interrogation for both loss prevention and HR/ER professionals.

[Learn More](#)

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# Renewed and Ready

[vc\_row][vc\_column][vc\_single\_image image="10056"][/vc\_column][vc\_row][vc\_row][vc\_column][vc\_column\_text]Wicklander-Zulawski has been proud to support the learning and career development of our partners through virtual and remote programs during the COVID-19 season. Even as we continue to support and innovate those initiatives, our instructors have been preparing for the day they can get back on the road and conduct in-person seminars. Our RENEWED AND READY initiative will set the standard for post-COVID training with the latest research-backed best practices for healthy gatherings. We look forward to seeing you all again soon![/vc\_column\_text][vc\_column][vc\_row][vc\_row][vc\_column][vc\_text\_separator title="WZ Is Returning to a City Near You!" color="blue"][/vc\_column][vc\_column][vc\_row][vc\_row][vc\_column width="1/3"][vc\_single\_image image="10049" alignment="center" link="https://www.w-z.com/training-schedule/?s\_division=1&s\_course=1&s\_instructor=&s\_state=&s\_month=" onclick="custom\_link"][/vc\_column][vc\_column width="1/3"][vc\_single\_image image="10050" alignment="center" link="https://www.w-z.com/wp-content/uploads/2020/06/R-AND-R-SAFETY-GUIDELINES-1.pdf" onclick="custom\_link"][/vc\_column][vc\_column width="1/3"][vc\_single\_image image="10051" alignment="center" link=""/>

# Resources

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[vc\_column\_text]At WZ, our job is not finished at the end of a seminar. We believe in supporting our community of interviewers any way that we can. Please visit the pages below and our blog for available support resources.

If you have any questions or ideas for additional support materials please contact us at [info@w-z.com](mailto:info@w-z.com)[/vc\_column\_text]  
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## [WZ News](#)

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See the latest happenings around Wicklander-Zuwalski, including newsletters, press releases, and more.

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## [Blog](#)

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Read articles and opinions from our expert trainers on topics of interest in all forms of interviewing.

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## [Conferences & Tradeshow](#)

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Find out where Wicklander-Zuwalski will be presenting next.

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## [Truth Be Told](#)

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Dave Thompson, CFI's biweekly column for D&D Daily about finding the truth and staying informed.

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## [Investigative Forms](#)

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Download and print forms that can be used to perform investigations using the WZ Method.

### [Certificate Replacement](#)

Easily order any seminar certificate you need updated or replaced.

### [WZ Watch Now](#)

Catch up on the great WZ video content of all kinds!

### [Partner Links](#)

Visit Wicklander-Zuwalski's partner websites, including resources for loss prevention and law enforcement professionals.

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# Seminars

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**Private Sector Seminar**

[More Detail](#)

Who should attend?  
Loss prevention, fraud investigators, auditors, human resources professionals, security personnel, school administrators, and students.

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**Law Enforcement Seminar**

[More Detail](#)

Who should attend?  
Law enforcement professionals, federal government investigators, compliance regulators and criminal justice students.

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**Human Resource Professional Seminars**

[More Detail](#)

Who should attend?  
Human resources professionals, employee relations, and anyone responsible for pre-employment screening or hiring.

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