

Learn to use the **TRUTH** to your advantage



2019 SCHEDULE

ALREADY HAVE OUR SCHEDULE? SHARE THIS COPY WITH YOUR HR/ER TEAM!

Our passion for the TRUTH has led Wicklander-Zulawski & Associates (WZ) to become a world leader in non-confrontational interview and interrogation training. The foundation of every course we offer is based on the principles of the WZ Non-Confrontational Method. Learn more at w-z.com.

FREE



MEMBERSHIP

Extended offer! You asked for it, and we listened. Back again for 2019, attend a WZ open registration course and become eligible for a one-year FREE International Association of Interviewers (IAI) Membership. Eligibility for IAI Membership available upon completing a WZ course evaluation. \$75 Value. Only applicable to new IAI members.



WICKLANDER-ZULAWSKI & ASSOCIATES, INC.

www.w-z.com

800.222.7789



GET

THE TRAINING
THE SKILLS
THE TRUTH

CUSTOMIZED & IN-HOUSE TRAINING

Don't see a program you need? No problem. WZ offers customized, on-site training courses when and where it's convenient for your organization. Our customized programs offer clients the ability to create a training program specific to their company culture, policies and targeted objectives. **To learn more contact the WZ team at 800.222.7789.**

10-HOUR ONLINE TRAINING

Experience WZ's world class training from the comfort of your own desk! Investigators and professionals can obtain focused training on specific aspects of the interview process while also earning continuing education credits. WZ offers multiple online training solutions to support any continued education needs.

LIVE & ON-DEMAND WEBINARS

The perfect opportunity to continue learning when and where it's convenient for you with our series of webinars. Guarantee your spot when you register for a 'Live Webinar' with a WZ instructor or download an 'On-Demand Webinar' for access to recordings of all of our most popular webinars that cover topics specific to your needs.

EXECUTIVE EDUCATION

Executives operate in extremely competitive environments and often search for even small strategic advantages. WZ created the Disciplined Listening Method to provide executives with significant advantages in any sales, negotiation or leadership scenario. **To learn more visit www.disciplinedlistening.com.**

INVESTIGATIONS & CONSULTING

Every instructor at WZ is a Certified Forensic Interviewer (CFI) and an experienced investigator. WZ's team collaborates to create investigative strategies that unlock the truth while maintaining morale and supporting each client's corporate culture.

CERTIFIED FORENSIC INTERVIEWER (CFI)

To become a CFI, an investigator must possess the requisite experience, complete a background screening, pass a rigorous exam, meet continuing education requirements and always adhere to the code of ethics. **To learn more about the CFI program please visit www.certifiedinterviewer.com.**



WZ training programs qualify for continuing education credits with many designations, including Certified Forensic Interviewer.

Seminar Locations: Locations listed indicate general metropolitan areas and are subject to change.
Seminar Rates: Early rates apply to registrations received 90 days or more prior to seminar, standard rates apply to registrations received between 31 and 89 days prior to seminar and late rates apply to registration received 30 days or less.

Continuing Education: All WZ Seminars have been approved for continuing education with numerous associations.

Cancellation Policy: For details about WZ's Cancellation Policy, please visit our website.

The seminar on Workplace Investigative Interviewing Strategies for HR/ER is pre-approved for recertification credit by HRCI.

Wicklander-Zulawski & Associates, Inc. is also recognized by SHRM to offer Professional Development Credits (PDC's for the SHRM-CPSM or SHRM-SCPSM).

WZ is licensed by John E. Reid and Associates, Inc. (Reid), originator and developer of the Reid Method. WZ was licensed by Reid in 1984. Since that time, the extensive updates for this seminar, including the WZ Method of Non-Confrontational Interview & Interrogation, have been developed by WZ using the latest information from legal, psychological and interrogation research.

Level I—WZ Interview & Interrogation Techniques

Learn a series of techniques, anchored by the WZ Non-Confrontational Method, that allow you to successfully resolve cases and identify the truth.

Level II—WZ Practical Advanced Workshop also available at locations listed in BOLD.

SEMINAR HOURS

CONTINENTAL US RATES

CANADA (in USD) & HAWAII RATES Early \$585 | Regular \$605 | Late \$625

JAN	23-24 30-31	Chicago, IL Newark, NJ	JUL	10-11 17-18 24-25 31-1	Minneapolis, MN Chicago, IL Baltimore, MD San Antonio, TX
FEB	6-7 13-14 13-14 20-21 27-28	Dallas, TX Birmingham, AL Ontario, CA Cincinnati, OH Las Vegas, NV	AUG	7-8 14-15 14-15 28-29	Atlanta, GA Portland, OR Boston, MA Little Rock, AR
MAR	6-7 13-14 20-21	Ft. Lauderdale, FL Vancouver, BC Denver, CO	SEP	4-5 11-12 18-19 25-26	Cleveland, OH Los Angeles, CA Austin, TX Toronto, ON
APR	10-11 17-18 24-25	Philadelphia, PA San Francisco, CA St. Louis, MO	OCT	2-3 9-10 16-17 23-24	Chicago, IL Newark, NJ Kansas City, MO San Jose, CA
MAY	1-2 8-9 15-16 29-30	Charlotte, NC Houston, TX Phoenix, AZ Buffalo, NY	NOV	6-7 13-14	Orlando, FL Washington, DC
JUN	5-6 5-6 19-20 19-20	Seattle, WA New York, NY Nashville, TN Irvine, CA	DEC	4-5	Miami, FL

Level I—Workplace Investigative Interviewing Strategies for HR/ER Professionals

The pre-approved HRCI & SHRM training program is ideal for those entrusted to handle the most difficult of investigative cases. This powerful interactive workshop is open to ALL professionals who conduct inquiries into hostile work environment issues such as bullying, workplace discrimination, sexual harassment and many other integrity issues.

SEMINAR HOURS

CONTINENTAL US RATES Early \$535 | Regular \$555 | Late \$575

MAY	15-16	New York City, NY	SEP	18-19	Seattle, WA
JUN	19-20	Los Angeles, CA	OCT	9-10 23-24	Chicago, IL Atlanta, GA
JUL	31-1	Toronto, ON	NOV	6-7	Orlando, FL
AUG	21-22	Cincinnati, OH			

Level II — WZ Practical Advanced Workshop*

Redesigned for 2019, this workshop will take your interviewing skills to the next level. Work through case studies and exercises created to better prepare you for your next investigation.

Participate in this workshop immediately following the WZ Seminar on Interview & Interrogation or for previous attendees to refine their skills.

SEMINAR HOURS

CONTINENTAL US RATES

CANADA (in USD) & HAWAII RATES Early \$400 | Regular \$420 | Late \$440

JAN	25	Chicago, IL	JUL	19 26	Chicago, IL Baltimore, MD
FEB	1 8 15	Newark, NJ Dallas, TX Ontario, CA	AUG	9 16	Atlanta, GA Boston, MA
MAR	1 8 15	Las Vegas, NV Ft. Lauderdale, FL Vancouver, BC	SEP	6 13 20 27	Cleveland, OH Los Angeles, CA Austin, TX Toronto, ON
APR	12 19 26	Philadelphia, PA San Francisco, CA St. Louis, MO	OCT	4 11	Chicago, IL Newark, NJ
MAY	3 10 17	Charlotte, NC Houston, TX Phoenix, AZ	NOV	8 15	Orlando, FL Washington, DC
JUN	7 7 21 21	Seattle, WA New York, NY Nashville, TN Irvine, CA			

* ADVANCED PREREQUISITE

The 2-day Interview & Interrogation Seminar or Workplace Investigative Interviewing Strategies Workshop is a prerequisite for attendance in the Practical Advanced Workshop.



INDIVIDUAL PURCHASE \$375

Save \$100 when purchased with an open registration seminar or 10-Hour investigative course.

TEST YOUR SKILLS. BUILD CONFIDENCE. MINIMIZE RISKS.

WZ International

From continents to course book translations, WZ teaches the concepts of Non-Confrontational Interviewing all over the world. Dates, locations, and pricing information for upcoming International courses can be found at www.w-z.com/international-seminars.



EUROPE
MIDDLE EAST
AFRICA



EUROPE
ASIA
AUSTRALIA

WZ Latin America Seminars

Obtain the same quality of interview and interrogation skills offered within the US in Latin America. Courses are conducted in Spanish or Portuguese.

SEMINAR HOURS

8:00am-4:30pm

LATIN AMERICA RATES (in USD)

Early \$625 | Regular \$675 | Late \$715

WZ Seminar on Interview & Interrogation

Learn a series of techniques, anchored by the WZ Non-Confrontational Method, that allow you to successfully resolve cases and identify the truth.

JUL	4-5 23-24	Buenos Aires, Argentina San Jose, Costa Rica
AUG	20-21 27-28	San Salvador, El Salvador Mexico City, Mexico
SEP	24-25	Monterrey, Mexico

Reduce the threats encountered by you investigative team! WZ provides interview training, consulting and investigative services to Latin America organizations, when and where it's convenient for you. To learn more Contact Juan Valverde, CFI at jvalverde@w-z.com.

Convert Knowledge Into Skill

An investigator who has attended a WZ Seminar on Interview & Interrogation techniques may have the knowledge, but do they have the skills? THE LINK is an online interactive simulation technology that provides investigators with the ability to obtain effective, relevant feedback to master their interview and interrogation techniques before they attempt a real interview. Individual Purchase \$375 (save \$100 when purchased with an open registration seminar or 10-Hour investigative course.)

CFI Preparation Seminar

Powered by WZ

Give yourself every advantage and get ready to become recognized as an elite interviewer when you attend the preparation course for the CFI exam. Seminar includes online study program.



SEMINAR HOURS

8:00am-4:00pm

SEMINAR & PROGRAM

Early \$860 | Regular \$885 | Late \$905

ONLINE STUDY PROGRAM ONLY

\$495

FEB	6-7	Denver, CO
MAR	20-21	Chicago, IL
MAY	15-16	Atlanta, GA
SEP	4-5	Boston, MA
NOV	6-7	Chicago, IL



SAVE THE DATES

International Association of Interviewers

ELITE TRAINING DAYS

April 1-2, 2020 in Nashville, TN

Learn more at certifiedinterviewer.com



INTERNATIONAL ASSOCIATION
of INTERVIEWERS

REGISTER AT: W-Z.COM



WZ_Training | #WZTrained