Learn to use the TRUTH to your advantage

2018 SCHEDULE

ALREADY HAVE OUR SCHEDULE? SHARE THIS COPY WITH YOUR HR/ER TEAM!

Our passion for the TRUTH has lead Wicklander-Zulawski & Associates (WZ) to become a world leader in non-confrontational interview and interrogation training. The foundation of every course we offer is based on the principles of the WZ Non-Confrontational Method. Learn more at w-z.com.

FREE IAI MEMBERSHIP

NEW this year! Attend a WZ open registration course and become eligible for a one-year FREE International Association of Interviewers (IAI) Membership. Eligibility for IAI Membership available upon completing a WZ course evaluation. $75 Value. Only applicable to new IAI members.

WICKLANDER-ZULAWSKI & ASSOCIATES, INC.

www.w-z.com

800.222.7789

GET THE TRAINING THE SKILLS THE TRUTH

CUSTOMIZED & IN-HOUSE TRAINING

Don't see the program you need? No problem. WZ offers customized, in-house training courses when and where it's convenient for your organization. Our customized programs provide training designed to the needs of your organization using cases and situations unique to your team.

10-HOUR ONLINE TRAINING

Experience WZ's world class training from the comfort of your own desk! Investigators and professionals can obtain focused training on specific aspects of the interview process while also earning continuing education credits. WZ offers multiple online training solutions to support any continued education needs.

LIVE WEBINARS

The perfect opportunity to continue learning when and where it's convenient for you with our series of webinars. Plan ahead to guarantee your spot and relax knowing you'll soon be trained by a 'live' WZ instructor on topics specific to your needs.

EXECUTIVE EDUCATION

Executives operate in extremely competitive environments and often search for even small strategic advantages. WZ created the Disciplined Listening Method to provide executives with significant advantages in any sales, negotiation or leadership scenario. To learn more visit www.disciplinedlistening.com.

INVESTIGATIONS & CONSULTING

Every instructor at WZ is a Certified Forensic Interviewer (CFI) and experienced investigator: With over 300 years of combined experience, WZ's team collaborates to create investigative strategies that unlock the truth while maintaining morale and supporting each client's corporate culture.

CERTIFIED FORENSIC INTERVIEWERS (CFI)

To become a CFI an investigator must possess the requisite experience, complete a background screening, pass a rigorous exam, meet continuing education requirements and always adhere to the code of ethics. To learn more about the CFI program please visit www.certifiedinterviewer.com.

CFI WZ training programs qualify for continuing education credits with many designations,including Certified Forensic Interviewer.

Seminar Locations: Locations listed indicate general metropolitan areas and are subject to change.

Seminar Rates: Early rates apply to registrations received 90 days or more prior to seminar, standard rates apply to registrations received between 31 and 89 days prior to seminar and late rates apply to registratiosn received 30 days or less.

Continuing Education: All WZ Seminars have been approved for continuing education with numerous associations.

Cancellation Policy: For details about WZ's Cancellation Policy, please visit our website.

The seminar on Workplace Investigative Interviewing Strategies for HR/ER is pre-approved for recertification credit by HRCI.

Wicklander-Zulawski & Associates, Inc. is also recognized by SHRM to offer Professional Development Credits (PDC's for the SHRM-CPSM or SHRM-SCPSM).

WZ is licensed by John E. Reid and Associates, Inc. (Reid), originator and developer of the Reid Method. WZ was licensed by Reid in 1984. Since that time, the extensive updates for this seminar, including the WZ Method of Non-Confrontational Interview & Interrogation, have been developed by WZ using the latest information from legal, psychological and interrogation research.

WZ Seminar on Interview & Interrogation

Learn a series of techniques, anchored by the WZ Non-Confrontational Method, that allow you to successfully resolve cases and identify the truth.

Advance Workshop also available at locations listed in BOLD.

SEMINAR HOURS **DAY 1** 8am-5pm | **DAY 2** 8am-4:30pm
CONTINENTAL US RATES Early $520 | Regular $540 | Late $560
CANADA (in USD) **& HAWAII RATES** Early $570 | Regular $590 | Late $610

JAN	**24-25**	**Chicago, IL**
	31-1	**Newark, NJ**
FEB	**7-8**	**Dallas, TX**
	14-15	Birmingham, AL
	14-15	**Ontario, CA**
	21-22	**Cincinnati, OH**
	28-1	**Ft. Lauderdale, FL**
MAR	7-8	Denver, CO
	14-15	Las Vegas, NV
	14-15	**Vancouver, BC**
APR	**4-5**	**Philadelphia, PA**
	18-19	Oklahoma City, OK
	18-19	**San Francisco, CA**
	18-19	**Honolulu, HI**
	25-26	St. Louis, MO
MAY	2-3	Charlotte, NC
	9-10	**Houston, TX**
	16-17	Phoenix, AZ
	23-24	San Antonio, TX
	30-31	**Buffalo, NY**
JUN	**6-7**	**Seattle, WA**
	6-7	New York, NY
	20-21	Nashville, TN
	27-28	**Irvine, CA**
JUL	11-12	Minneapolis, MN
	11-12	**Austin, TX**
	18-19	**Chicago, IL**
	25-26	**Baltimore, MD**
AUG	**1-2**	**Atlanta, GA**
	8-9	**Boston, MA**
	15-16	Portland, OR
	29-30	Little Rock, AR
SEP	5-6	Cleveland, OH
	12-13	**Los Angeles, CA**
	26-27	**Toronto, ON**
OCT	**3-4**	**Chicago, IL**
	10-11	**Newark, NJ**
	17-18	Kansas City, MO
	24-25	**San Jose, CA**
	31-1	**Orlando, FL**
DEC	5-6	Miami, FL

WZ Workplace Investigative Interviewing Strategies for HR/ER Professionals

The pre-approved HRCI & SHRM training program is ideal for HR/ER professionals who investigate inquiries into hostile work environment issues. This powerful workshop focuses on sensitive cases related to workplace violence, sexual harassment or integrity issues.

SEMINAR HOURS **DAY 1** 8am-5pm | **DAY 2** 8am-4:30pm
CONTINENTAL US RATES Early $520 | Regular $540 | Late $560

MAY	16-17	Norfolk, VA
JUN	20-21	Los Angeles, CA
AUG	22-23	Cincinnati, OH
SEP	19-20	Seattle, WA
OCT	10-11	Chicago, IL
	24-25	Atlanta, GA
NOV	7-8	Orlando, FL

WZ Advanced Workshop

Take your introductory skills to the next level. Work through case studies and exercises designed to better prepare you for your next investigations. The WZ 2-Day Interview & Interrogation Seminar is a prerequisite to attend the Advanced Workshop.

SEMINAR HOURS 8:00am-4:30pm
CONTINENTAL US RATES Early $330 | Regular $355 | Late $375
CANADA (in USD) **& HAWAII RATES** Early $385 | Regular $405 | Late $425

JAN	26	Chicago, IL
FEB	2	Newark, NJ
	9	Dallas, TX
	16	Ontario, CA
	23	Cincinnati, OH
MAR	2	Ft. Lauderdale, FL
	16	Vancouver, BC
APR	6	Philadelphia, PA
	20	San Francisco, CA
	20	Honolulu, HI
MAY	11	Houston, TX
JUN	1	Buffalo, NY
	8	Seattle, WA
	29	Irvine, CA
JUL	13	Austin, TX
	20	Chicago, IL
	27	Baltimore, MD
AUG	3	Atlanta, GA
	10	Boston, MA
SEP	14	Los Angeles, CA
	28	Toronto, ON
OCT	5	Chicago, IL
	12	Newark, NJ
	26	San Jose, CA
NOV	2	Orlando, FL

WZ Premier Investigators Workshop

For those investigators who want to further expand their interviewing skills and learn the necessary strategies to uncover the more difficult pieces of the investigative process. The WZ 2-Day Interview & Interrogation Seminar is a prerequisite to attend the Premier Workshop.

SEMINAR HOURS **DAY 1** 8:00am-4:30pm | **DAY 2** 8:00am-4:30pm
CONTINENTAL US RATES Early $600 | Regular $629 | Late $649

MAY	16-17	Chicago, IL
SEP	12-13	Newark, NJ

THE LINK
Powered by WZ

INDIVIDUAL PURCHASE $375

Save $100 when purchased with an open registration seminar or 10-Hour investigative course.

Convert Knowledge Into Skill

An investigator who has attended a WZ Seminar on Interview & Interrogation techniques may have the knowledge, but do they have the skills? THE LINK is a simulated training experience by WZ that provides investigators with the ability to obtain effective, relevant feedback to master their interview and interrogation techniques before they attempt a real interview.Individual Purchase $375 (save $100 when purchased with an open registration seminar or 10-Hour investigative course.)

WZ Asia Pacific Region

Details and pricing for Asia Pacific Region courses can be found on the training schedule at www.w-z.com.

MAR	20-21	**Singapore, Singapore** Non-Confrontational Interviewing
	22	**Singapore, Singapore** Dealing with Difficult Subjects
APR	18-19	**Honolulu, HI** Non-Confrontational Interview & Interrogation
	20	**Honolulu, HI** Advanced Workshop on Interviewing Techniques
AUG	20-22	**Tumon Bay, Guam** Criminal Interview & Interrogation
	23-24	**Tumon Bay, Guam** Premier Workshop

WZ Seminar on Interview & Interrogation Latin America (In Spanish or Portuguese)

Obtain the same quality of interview and interrogation skills offered within the US in Latin America. Courses are conducted in Spanish or Portuguese and will allow you to successfully resolve cases and identify the truth.

SEMINAR HOURS **DAY 1** 8:00am-4:30pm | **DAY 2** 8:00am-4:30pm
LATIN AMERICA RATES (in USD) Early $675 | Regular $695 | Late $715

FEB	7-8	Monterrey, Mexico
MAR	14-15	San Jose, Costa Rica
APR	18-19	Mexico City, Mexico
MAY	17-18	Sao Paula, Brazil Conducted in Portuguese
JUN	6-7	Bogota, Columbia
AUG	29-30	Mexico City, Mexico
SEP	25-26	San Jose, Costa Rica
OCT	30-31	Monterrey, Mexico

WZ Europe

United Kingdom and Scotland

Dates and additional details for WZ Europe courses can be found at wz-europe.com.

CFI Preparation Seminar

Give yourself every advantage and get ready to become recognized as an elite interviewer when you attend the preparation course for the CFI exam. Seminar includes online study program.

SEMINAR HOURS **DAY 1** 8:00am-4:00pm | **DAY 2** 8:00am-4:00pm
SEMINAR & PROGRAM ONLINE STUDY PROGRAM ONLY Early $845 | Regular $870 | Late $890
$495

FEB	21-22	Dallas, TX
APR	25-26	Chicago, IL
SEP	12-13	Los Angeles, CA
NOV	7-8	Chicago, IL

ELITE TRAINING DAY
April 11-12, 2018 in Chicago, IL
Learn more at certifiedinterviewer.com

INTERNATIONAL ASSOCIATION of INTERVIEWERS