

2013 Seminars at a Glance



Interview & Interrogation Techniques

\$499/person (\$549 USD/person Canada locations)

All seminars are held from 8:00 am to 4:30 pm

January

31-Feb 1 CHICAGO, IL

February

6-7 NEWARK, NJ
13-14 DALLAS, TX
14-15 BIRMINGHAM, AL
20-21 ONTARIO, CA
27-28 CINCINNATI, OH

March

7-8 DENVER, CO
13-14 FT. LAUDERDALE, FL
20-21 VANCOUVER, BC

April

4-5 LAS VEGAS, NV
11-12 SAN JUAN, PR
17-18 PHILADELPHIA, PA
24-25 SAN FRANCISCO, CA

May

1-2 CHICAGO, IL
9-10 CHARLOTTE, NC
15-16 HOUSTON, TX
22-23 PHOENIX, AZ

June

6-7 BUFFALO, NY

January

19-20 IRVINE, CA
26-27 SEATTLE, WA

July

10-11 ANCHORAGE, AK
11-12 NORFOLK, VA
18-19 KANSAS CITY, MO
25-26 JACKSONVILLE, FL
31-Aug 1 BALTIMORE, MD

August

7-8 ATLANTA, GA
14-15 BOSTON, MA
21-22 TORONTO, ON

September

5-6 CLEVELAND, OH
11-12 LOS ANGELES, CA
19-20 PORTLAND, OR
25-26 CHICAGO, IL

October

3-4 ST. LOUIS, MO
9-10 NEWARK, NJ
16-17 AUSTIN, TX
23-24 SAN JOSE, CA

November

6-7 ORLANDO, FL

Advanced Interview & Interrogation Techniques Workshop*

\$355/person (\$405 USD/person Canada locations)

All seminars are held from 8:00 am to 4:30 pm

February

8 NEWARK, NJ
15 DALLAS, TX
22 ONTARIO, CA

March

1 CINCINNATI, OH
15 FT. LAUDERDALE, FL
22 VANCOUVER, BC

April

19 PHILADELPHIA, PA
26 SAN FRANCISCO, CA

May

3 CHICAGO, IL
17 HOUSTON, TX

June

21 IRVINE, CA
28 SEATTLE, WA

July

12 ANCHORAGE, AK

August

2 BALTIMORE, MD
9 ATLANTA, GA
16 BOSTON, MA
23 TORONTO, ON

September

13 LOS ANGELES, CA
27 CHICAGO, IL

October

11 NEWARK, NJ
18 AUSTIN, TX
25 SAN JOSE, CA

November

8 ORLANDO, FL

Interviewing for Title VII Infractions

HRCI Pre-Approved

\$499/person - All seminars are held from 8:00 am to 4:30 pm

February

21-22 ORLANDO, FL

March

7-8 LAS VEGAS, NV

July

25-26 DALLAS, TX

October

10-11 LOS ANGELES, CA

CFI Exam Preparation Seminar

\$799/person • CFI Preparation Course includes Online Study Program (a \$450 value)

CFI Preparation Online Study Program can be purchased on its own for \$450

All seminars are held from 8:00 am to 4:00 pm

February

27-28 DENVER, CO

May

22-23 PHOENIX, AZ

August

14-15 BOSTON, MA

October

29-30 CHICAGO, IL

To schedule an in-house CFI Exam Preparation Seminar please contact Wayne Hoover
CFI, VP of CFI Programming at 800.222.7789 x107 or by email at whoover@w-z.com

Discount Policy: • 10% Discount when 5 or more people are registered at one time from the same company/agency for the same seminar. • 10% Discount when any number of people register for both the 2-day Interview & Interrogation Techniques and 1-day Advanced Interview & Interrogation Techniques Workshop scheduled at the same location. • Discounts cannot be combined.

Prerequisites: *The 2-day Interview & Interrogation Seminar is a prerequisite for attendance in the Advanced Workshop.

Cancellation Policy: For details about WZ's Cancellation Policy please visit our website. Locations listed indicate general metropolitan areas and are subject to change. All WZ seminars have been approved for continuing education with numerous associations.

REGISTER ONLINE
WWW.W-Z.COM
or call 800-222-7789

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In-House Training

Many of our clients choose to conduct workshops on an in-house contractual basis. In this format, the instructor can customize the training to hit key targets specific to the individual client's company culture and policies. Available training programs include:

- Interview & Interrogation Techniques
- Advanced Workshop on Interview & Interrogation
- Interviewing for Title VII Infractions
- Interviewing for the HR/ER Professional
- Pre-Employment Interviewing
- Telephone Interviewing
- Non-Confrontational Interviewing for Executives

To obtain further information about in-house programs or WZ, please contact Brett L. Ward CFI, VP of Client Relations at 800.222.7789 x119 or by email at bward@w-z.com.

Webinars

WZ Webinars offer flexible training programs that easily work around staff schedules. Depending upon the topic, each INTERACTIVE webinar lasts 60 to 120 minutes with a live WZ instructor. At the conclusion of each session, the participants will receive a handout of the presentation and a certificate of participation that can be used for continuing education.

- Telephone Interviewing
- Preserving the Admission/ Obtaining the Statement
- Report Writing
- Developing Thorough Admissions
- Behavioral Interviewing
- Interviewing External Shoplift Suspects

A schedule of available webinars can be found on the WZ website at www.w-z.com. For information about scheduling a webinar specifically for your associates, contact Chris Norris CFI, Director of Webinar & Computer Based Training at 800.222.7789 x118 or by email at cnorris@w-z.com.

WZ Campus Online www.wzcampus.com

As an alternative to webinars, try the WZ Campus. These online, interactive training modules are comprised of video, audio and text which can be reviewed repeatedly as needed. A testing function enables you to quantify learning, and a certificate can be printed upon completion to be used as proof of continuing education.

For more information

 **call: 1.800.222.7789 or visit www.w-z.com**



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WICKLANDER-ZULAWSKI & ASSOCIATES
Where People Turn for Answers®

2013 Training Schedule Now Available *(see reverse)*
Already have our schedule? Share this copy with your HR/ER team!