

1ST TIME IN ASIA

EXCLUSIVELY FOR
CIVIL SERVICE INVESTIGATORS

A Wicklander-Zulawski Program

TACTICAL FIELD INTERVIEW

28 – 29 March 2012 • 9am – 5.30pm • Holiday Inn Singapore

Over 100,000

law enforcement professionals trained

Almost 400

seminars conducted a year

All 50 States

in the U.S.A . presented, and in
South America, Europe, Africa

30 Years

of training experience

Trainer Certified by:



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TACTICAL FIELD INTERVIEW

A Wicklander-Zulawski Program

OVERVIEW

This 2-day program on Tactical Field Interviewing by Wicklander-Zulawski is designed to teach and reinforce the sound fundamentals of the field interviewing process for the patrol officer, field investigator, detective, police officer, special agent, or other law enforcement professional operating in challenging and dynamic field environment.

Participants will acquire a broad range of advanced methods and proprietary tools to conduct more effective field interviews and interrogations; resulting in more actionable intelligence, quicker admissions, better statements and more time for other important tasks in the field.

The course is especially appropriate for those investigators tasked with the investigation of domestic or foreign criminal activities. Investigators applying these techniques can shortened the time taken to bring these cases to a successful conclusion.

The non-confrontational approach to field interviewing has been recognized for the way it produces faster and more accurate results. In many cases, admissions are achieved without the suspect ever making a denial or protesting his innocence. Additionally, suspects often reveal more about their activities than during a traditional confrontational interrogation approach. The multiple strategies taught in this class provide flexibility to alter interviewing strategies depending on the reaction of the suspect. Simply said, if one method is not working, the investigator has additional techniques to utilize.

Key elements of this course, including a module on "Counter-Terrorism Interdiction Questioning" were developed for contracts with the Transportation Security Administration (TSA) and the Federal Air Marshal Service (FAMS). WZ has presented the 2-day seminars for TSA at the DHS Security Enforcement Training Academy in Oklahoma City and for FAMS at O'Hare and Midway Airports.

"Most subjects are not caught the very first time they participate in a criminal act, but rather, have created a pattern of behavior that leads to their discovery."

...David Zulawski, Co-Chairman, Wicklander-Zulawski

KEY BENEFITS:

- **DEVELOP** the admission into legally acceptable confessions.
- **INTERPRET** and evaluate suspect's truthful and deceptive response based on verbal and physical behavior during field interviews.
- **APPLY** factual analysis to the interviewing process.
- **ASSIST** subjects in recalling events and details of past activities.
- **EMPLOY** non-accusatory interview techniques to obtain key information.
- **ENHANCE** your skills to effectively investigate ongoing, organized drug trafficking, money laundering, terrorist financing and other financial transactions suggestive of criminal activities.
- **UNCOVER** patterns, trends and correlation indicative of money laundering or other criminal activity.
- **EFFECTIVELY** conduct interviews and interrogation in a challenging and dynamic field environment.
- **REDUCE** time taken to obtain key information in dynamic and challenging environment resulting in faster resolution.

TACTICAL FIELD INTERVIEW

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BRIEF PROGRAM OUTLINE

Instruction includes a comprehensive overview of non-confrontational interviewing methods to overcome the resistance of a traditional criminal or terrorist operative. Attendees will learn to assess verbal and non-verbal behavior, offer rationalizations, handle denials, detect deception and evaluate truthfulness.

Topics include:

- **Interview vs. Interrogation:** Review of the differences and application of tactical interview techniques during a field contact or crime scene investigation.
- **Counter-Terrorism Interdiction Questioning:** Questioning techniques utilized during a tactical interview of a potential terrorist suspect. Baseline and behavior-provoking questions will be discussed.
- **Interpretation of Physical and Verbal Behavior:** Evaluation and interpretation that could indicate deception during a tactical encounter on the street or in the controlled environment of a police facility will be presented.
- **Cognitive Interviewing Techniques:** For interviewing traumatized victims or a cooperating witness. These techniques will assist the subject in recalling more detail about the incident under investigation.
- **Enticement Questions:** Behavior-provoking non-accusatory questions that can be asked to entice a suspect into changing his original story. Careful formatting of these questions is critical.
- **Reducing Resistance:** Using rationalizations to reduce a suspect's resistance during a field interview. Techniques that encourage cooperation from a reluctant or fearful witness or victim will be discussed.
- **Obtaining the Admission:** Alternative and assumptive questions utilized to obtain an admission and develop the admission into a confession.
- **Developing and Handling Informants:** Developing and handling informants is essential in constructing a successful terrorism-related or gang-involved criminal case. Information will be presented to develop and improve the officer's ability to utilize informants as a valuable resource.

WHO SHOULD ATTEND

All civil service investigators whose job requires them to conduct interview and interrogation of suspects, witness, victims, etc.. in the field.

Officers involved in the following investigation work will benefit the most:

- Murder, Firearm Offences, Kidnapping, Sexual Offences And Other Major Crimes.
- Secret Societies, Unlicensed Moneylending, Vice, Gambling Offences, Sensitive Cases, Specialised Crime, Intellectual Property Rights Issues, Casino Crimes, Money Laundering
- Forensic Examination, Computer Misuse
- Incidents Involving Explosive Devices
- Intelligence
- Public Transport Security
- Civil Aviation Security
- Counter-terrorism
- Major Disasters, Riots, Demonstrations, Firearms
- Hostage Rescue, Prisoner Escort, Security Services
- VIP Personal Safety And Security
- Security Industry Regulator
- Traffic Enforcement, Accidents And Violations
- Military Intelligence And Security

Investigators conducting interview & interrogation in a proper room setup for such purpose; please download [Non-Confrontational Interview & Interrogation](#) brochure for program details.

METHODOLOGY

The approach of the course is one of practical application rather than theory.

The time spent in the course will enable participants to immediately benefit from what they have learned in the seminar.

The WZ Method complements and enhances other techniques and many of their law enforcement clients, including U.S. Federal Government Agencies, have designated this combination as their standard approach to interview and interrogation training.

TACTICAL FIELD INTERVIEW

A Wicklander-Zulawski Program

FREE
Audio CD
Worth \$90
(FOR FIRST 10 ONLY)



For investigators constantly on the move, this audio CD program reviews the powerful techniques taught during the Wicklander-Zulawski & Associates, Inc. seminar.

The CD leads the listener through a review of the techniques of observing behavior and the WZ Non-Confrontational Method of obtaining a confession. Many professionals use this as a quick refresher before conducting an interview or interrogation or to simply keep the memories of the seminar vividly in mind.

ABOUT YOUR TRAINER



Mr. David E. Zulawski, CFE, CFI® is Co-Chairman and Founder of Wicklander-Zulawski & Associates, Inc., an international investigative, consulting and training firm based in Downers Grove, Illinois.

Established in 1982, Wicklander-Zulawski provides services to corporate, law enforcement, military, government, and diplomatic organizations throughout the world.

Prior to founding Wicklander-Zulawski, Mr. Zulawski was a Special Agent with an interstate railroad, a Police Officer with a major Illinois police department, and a Director with John E. Reid Associates. He is a licensed polygraph examiner in Illinois and Indiana, and has personally conducted over 10,000 interviews and polygraph examinations.

Mr. Zulawski is Chairman of the Advisory Committee of the Center for Interviewer Standards and Assessment and worked to develop the Certified Forensic Interviewer (CFI®) certification examination.

The acclaimed WZ Non-Confrontation Method of Interview & Interrogation was developed by Mr. Zulawski and his firm and provide instructions also.

The Method's technique, including behavioral observation, has proven to be more effective in eliciting actionable intelligence and gaining admissions than more coercive approaches.

Mr. Zulawski coauthored the text Practical Aspects of Interview and Interrogation, 2nd Edition, with Douglas E. Wicklander. He also co-authors with Shane Sturman, President, CEO and Partner of WZ, an ongoing column in Loss Prevention magazine on topics relating to investigation and interviewing. Mr. Zulawski has also authored training programs and acted as consultant during the writing and filming of numerous interactive computer video programs relating to interview and interrogation. Mr. Zulawski is a renowned speaker and expert witness in the areas of interview and interrogation.

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Wicklander-Zulawski's Track Record

WZ successfully conducted this training for the U.S. Army at:

- Fort Gordon, Georgia for fifty Human Intelligence Collectors (HUMINET) and Counterintelligence (CI) personnel in January 2008.
- Fort Sam Houston, Texas for forty HUMINET and CI personnel in August 2008.
- Fort Bragg, North Carolina for thirty members of the SFG (A) personnel with U. S. Army Special Operations Command (USASOC) in March 2009 and September 2009.
- Fort Zama, Japan for thirty HUMINET and CI personnel in August 2009.
- This course has been presented ten times at the Chicago Police Academy for 895 members of Chicago Police Department.
- WZ regularly provides this seminar's basic instructional modules to other federal agencies that focus on terrorism such as FBI, USCIS, ICE, ATF&E, and the U.S. State Department Bureau of Diplomatic Security.
- Over 100,000-law enforcement professionals, in all fifty states and abroad, have benefited from their participation in WZ's interview and interrogation training.
- Acquiring the skill sets allow investigators to uncover terrorist plans directed at critical infrastructure so they may intervene to deter criminal activity.
- These interviewing techniques are also specifically designed to deal with money laundering and fraud schemes that may be used in furtherance of the criminal or terrorist enterprise.
- Investigators applying these techniques indicate the non-confrontational approach produces more reliable intelligence information compared to coercive methods.

ABOUT WICKLANDER-ZULAWSKI ASSOCIATES

Wicklander-Zulawski and Associates, Inc. is established in 1982. They provides Loss Prevention, Consulting, Interview, and Investigative services to public and private law enforcement, military, government, and diplomatic markets. The firm's services enable their clients to employ a wide range of strategies to elicit relevant information and obtain sustainable admissions more often and quicker than alternative approaches. Their unique non-confrontational communication techniques have proven to reduce objections and denials. WZ conducts almost 400 seminars a year on interview and interrogation or related topics. WZ seminars have been presented in all fifty states in the US, as well as in Europe, Africa, and South America.

W-Z partial client lists include:-

- Federal Bureau of Investigation (FBI)
- Transportation Security Administration (TSA)
- U.S. Customs and Border Protection (CBP)
- U.S. Department of Veterans Affairs Police (VA Police)
- U.S. Immigration and Customs Enforcement (ICE)
- U.S. Citizenship and Immigration Services (CIS)
- U.S. Army Intelligence and Security Command (INSCOM)
- U.S. Army Special Operations Command (USASOC)
- U.S. Department of Labor (DOL)
- U.S. Navy (NCIS)
- U.S. Department of Health & Human Services (HHS)
- Federal Air Marshal Service (FAMS)
- Inspector General Criminal Investigator Academy
- Bureau of Diplomatic Security Services
- Bureau of Alcohol, Tobacco Firearms and Explosives
- Chicago Police Department
- Washington State Patrol
- Phoenix Police Department
- San Antonio Police Department
- Detroit Police Department
- Oakland County (MI) Sheriff's Office
- Illinois State Police
- Illinois Mobile Team Units
- Middlesex (NJ) Police Academy
- Kent (WA) Police Department
- Arlington & Irving (TX) Police Departments
- Bozeman (MT) Police Department
- Massachusetts State Police
- Sioux City National Training Center
- St. Louis County & Municipal Academy
- Beaverton (OR) Police Department
- Fairfax County (VA) Criminal Justice Academy
- Knox County (TN) Sheriff's Office
- Broward County (FL) Sheriff's Office
- Nebraska Law Enforcement Training Center